COMPLETED EXAMPLE

Electrical estimate

Office lighting replacement

BUSINESS
Your electrical business

CONTACT DETAILS

CUSTOMER
Sample customer

PROJECT / ADDRESS
Office lighting replacement

DOCUMENT REFERENCE
EST-001

DATE / VALID UNTIL

Illustrative USD selling prices. Quantities and rates are examples, not market benchmarks.

Work / material	Qty / unit	Rate	Taxable?	Amount
Specified light fixtures Customer-approved model; verify compatibility	8 fixtures	$93.75	Yes	$750.00
Fixings and consumables Connectors and fixing supplies	1 allowance	$75.00	Yes	$75.00
Preparation and replacement Setup, coordination, removal and installation	11 hours	$68.75	Yes	$756.25
Testing and documentation Checks and records for the agreed scope	3 hours	$68.75	Yes	$206.25
Cleanup and loading Clear the work area and load removed fittings	2 hours	$68.75	Yes	$137.50
Access equipment hire Includes equipment delivery and collection	1 job	$187.50	Yes	$187.50
Disposal fees Disposal charge; handling included in labour	1 job	$50.00	Yes	$50.00

Subtotal	$2,162.50
Tax (0%)	$0.00
Total (USD)	**$2,162.50**

Scope / products / finish

Replace eight specified fixtures at existing office positions. Include preparation, removal, installation, testing, documentation and cleanup. Allow 16 person-hours and access equipment hire. Existing circuits and controls assumed suitable after assessment.

Exclusions / allowances

No new circuits, panel work, rewiring or building repairs. Authority permit/inspection fees excluded; confirm requirements and price separately before issue. Agree fixture specification, shutdown window and any remedial work.

Schedule / payment / acceptance

Agree the schedule, payment and acceptance arrangements for the actual job.

0% tax is shown for illustration only. Use the applicable tax treatment for your job.

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